

ADAM GAVISH

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Product Management leader with over 20 years of experience in product management, entrepreneurship, and team leadership. Specialized in AI/LLM security, Data Security, Cloud Infrastructure.

Experience	GOOGLE - AI/LLM SECURITY	New York, NY
2025-Present	Senior Product Manager - Product lead at Google Workspace AI Security, protecting 3B consumers and millions of Enterprise customers against indirect prompt injections across 200+ Workspace AI features - Defined the PA indirect prompt injection layered defense strategy to secure 8 Eng headcounts - Launched 3 indirect prompt injection defenses (ML Classifier, LLM Classifier, and URL Sanitization) to reduce Attack Success Rate by X% - Defined the PA indirect prompt injection continuous refresh strategy to reduce new attack mitigation time from O(months) to O(1 week)	
2020-2024	DOCONTROL - CLOUD DATA SECURITY Co-Founder, CEO & Chief Product Officer - Developed a Cloud Data Security solution helping enterprises protect their sensitive data in SaaS applications, such as Google Drive, SharePoint, Salesforce, etc. - Raised \$45M from investors including Insight Partners, CrowdStrike, and others - Led a team of 55 employees, of which 65% held tenures of 2+ years - Generated \$3M of Annual Revenue Rate (ARR) across 70 enterprise customers - Led a team of 6 executive team members to execute product roadmaps and GTM strategies	
2019-2020	GOOGLE - CLOUD SECURITY & PRIVACY Product Manager - Launched Assured Workloads for Government, a Google Cloud product helping regulated enterprises meet compliance requirements through best practice settings and data residency - Product lead for BigQuery and Storage Cloud Data Loss Prevention, discovering and protecting sensitive data in some of the world's largest cloud environments - Published "Trusting your data with Google Cloud", a data security-focused whitepaper still maintained today to drive enterprise sales	New York, NY
2017-2019	AMAZON - CONSUMER PAYMENTS Senior Product Manager - Technical - Developed the 2019 product strategic plan and operational planning of Amazon Payments Experience for cross-functional team of 50+ product managers, designers, and engineers - Conceived and launched a payments focused machine learning platform adopted by 5 major products in 3 months, increasing revenue by \$500M and reducing costs by \$30M annually	Seattle, WA
2005-2016	8200 INTELLIGENCE UNIT, EXELATE, SKYFENCE Network Security Engineer, then Backend Software Engineer 11 years of foundational engineering roles across network security (Firewalls, Load Balancers, Url filters, etc) and software engineering (system design, cloud infra, data modeling, APIs, etc).	Israel
Education	CORNELL UNIVERSITY Master of Business Administration, M.B.A, Cornell Tech class of 2017	New York, NY
	THE ACADEMIC COLLEGE OF TEL AVIV YAFFO Bachelor of Science, Computer Science	Israel
Skills	Product management, team leadership, GTM strategy, roadmap planning, cross-product strategy, inspiring engineers, sales engineering, user research, data analytics	
Personal	- Running, practicing Yoga, and meditating on a weekly basis - Traveled to 15+ countries, including 8-month backpacking trip in Nepal, India and Thailand	